

## PROJECT MANAGER – Eastern New York

### LEVEL

Manager, Senior Manager

**OVERALL OBJECTIVE** Work directly with partners and clients to identify and design ecological restoration and afforestation programs in New York and New England. Actively contribute to the research and development of ArcheWild®'s ecology tools and plant production capabilities while building a pipeline of projects.

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**Location:** In-Market (Eastern New York / Hudson Valley region)

**Job Type:** Full-time, Field & Remote Hybrid

**Department:** Project Management & Restoration Ecology

**Reports to:** Program Manager – US North-East

### The Mission

ArcheWild® is a research-driven ecological restoration organization with a dedicated restoration nursery. We are seeking a dynamic individual to play a lead role in managing a large pilot project in partnership with The Nature Conservancy (TNC) NY and to participate in other regional restoration initiatives.

In this role, you will bridge the gap between science, technology, natural resource management, and community. You will be the primary "boots-on-the-ground" leader responsible for engaging landowners, building seed collection networks, leading field implementation activities, and utilizing our proprietary software and science tools to convert underutilized farmland into thriving native forests and meadows.

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### What You'll Do

#### Pilot Leadership & Landowner Engagement

**Liaison:** Serve as the primary operational liaison between ArcheWild® and the TNC NY team.

#### Field Science & Data Collection

**Tech-Enabled Ecology:** Use our Collector™ software to perform lengthy, intensive field scouting and primary data collection.

**Site Analysis:** Conduct comprehensive ecological zone analyses, including soil sampling, botanical surveys, and hydrological surveys to inform our EVALUATE decision support software for farm-to-forest conversion in NY.

#### Network Building & Operations

**Seed Network:** Collaborate with municipalities, organizations, and partners to develop a robust, region-specific seed collection capability.



**Negotiation:** Manage and negotiate agreements, particularly regarding seed collection permissions and landowner access.

**Lead the Pilot:** Organize the identification and vetting of candidates for a large reforestation pilot project, ensuring sites are ecologically, culturally, and financially valid for afforestation.

**Landowner Journey:** Act as the primary counselor for landowners, guiding them through the restoration process from initial contact to program design and implementation, in collaboration with TNC NY.

**Project Delivery:** Oversee the logistical implementation of the pilot program, coordinating with the nursery to ensure the right genetics (provenance) are matched to the right planting sites.

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### Key Qualifications

**Experience:** Background in ecology, forestry, botany, native plant nursery, or environmental project management.

**Skills:** Proficiency in botanical identification and ecological survey methods. Experience with GIS or field data collection software (e.g., Collector, Survey123). Strong interpersonal and negotiation skills for landowner recruitment and partnership development. Able to effectively and regularly use the Office 365 suite, including Teams, Outlook, and other software products. Familiarity with 'R' and Python is helpful but not required.

**Knowledge:** Working understanding of New York native flora, seed collection zones, and reforestation challenges is highly preferred. Current industry-related licenses, certificates, and training

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### Why ArcheWild?

We are redesigning the traditional ecological restoration and native plant nursery models. We manage entire transformation programs, rather than specializing in one or two narrow functions. We are a science-driven team of ecologists and botanists with a passion for building long-lasting and effective ecosystems and habitats. Our methodologies and technologies are widely considered to be at the forefront of the industry; join us and help build a data-driven reforestation process and a genetically traceable native tree/shrub supply chain that can scale reforestation efforts across New York.

**To Apply:** Please submit your resume and a cover letter that describes why you think this role is the best next step in your career. Feel free to also describe your detailing experiences with field ecology, native nursery management, and project management.

Please send all inquiries to [contact@archewild.com](mailto:contact@archewild.com)